

Buying Group (PLBG & PDBG) Update: 11th March 2019

1. AO.Com supports The Buying Group Members.

AO.Com offers additional discounts to the Buying Group Members, simply visit www.ao-business.com select the items you require, call AO Business on 0330 058 0021, say that you are with the Buying Group and quote your **Membership number** to get an additional discount. If you have a bulk order, ask for a Project Price for greater discounts.

2. Worcester Bosch Boilers Gives Members increased Cash-back.

Worcester Bosch have increased the cash-back offer on their most popular boilers for the Buying Group. The Worcester Bosch Greenstar 30i combination boiler now attracts £xxx cash-back whilst the Greenstar 25i combination boiler attracts £yyy cash back. Other boilers have £zzz cash-back attached. To check these out, log in to the website and click <https://plbg.co.uk/account/products/boilers> then select Worcester Bosch on the left. Cash-back is provided after receipt of installation details.

3. Hughes Trade Appliances.

Hughes Trade Appliances supply all white goods from toasters to range cookers at special rates for the Buying Group, to access these rates, decide what products, make / model you require and email buy@plbg.co.uk for a quotation to obtain the savings. By buying the appliances separate to the kitchen, often Members up-spec for the same or less.

4. Buildbase join the Group giving Members Choice.

Buildbase are supporting Members with all building materials from aggregates to kitchens at discounted rates, Buildbase join Jewson in offering Members great rates and service and now Buildbase offer a full free take off service where the materials are purchased through Buildbase, this is being used by one of the developers in the south.

5. Best way to maximise time efficiency.

The most efficient way to get the best from your Membership is to open a credit account with one of the Groups suppliers (application forms available on request). Complete the form, supply a headed letter and proof of address, scan and email to buy@plbg.co.uk. I will ensure that your account is set up with my preferential terms attached so you always benefit from the Membership. Advantages include – minimum 30 days credit terms, local branch, no requirement to get the Buying Group involved (apart from quotes). Where the Group doesn't have a product, email buy@plbg.co.uk for a quotation, when accepted, it will be added to the price file overnight for all Members to benefit from.

If you already have an account with CPS, Jewson or Buildbase and want to access the Groups preferential rates whilst retaining your account, then email buy@plbg.co.uk and ask that the Groups Rates are to be applied to your account, just quote your account number, we will do the rest and advise you when the price file has been linked to your account.

6. More Electrical Distributors Support Members.

Joining Edmundson, Smith Bros and Yesss electrical is Rexel. Recent benchmarking of rewire prices has evidenced good savings from the use of Rexel, if you have a requirement for electrical products / accessories, please email your list of requirements to buy@plbg.co.uk for a quotation.

7. More Products available on the website <https://plbg.co.uk/>

As the Group grows so does the number of products listed on the website. The price file now contains 30,202 prices giving Members a quick and easy solution for benchmarking prices from the comfort of their arm chair. Even more prices will be loaded in the summer as more suppliers come on board.

8. Pack Prices

Following requests from Members, we have started to create pack prices, the attached spreadsheet contains prices for bathroom, cloakrooms and showers, we have banded these into three price ranges, Bronze, Silver and Gold. Remember, the Buying Group do not supply cheap alternatives with short warranties, we only supply tried and tested trade products with long warranties with accessible parts for less giving best value with UK support.

9. Energy Company to Support Group Members.

Members can now obtain the best energy rates for HMO's and larger complexes (Not Domestic). The Buying Group has struck a new partnership with market leading consultancy Inenco, as part of this new arrangement, Inenco are able to give independent unbiased advice on your Electricity and Gas contracts accessing preferential pricing from the 19 UK-based suppliers for utilities.

To access this service or for more information contact Richard Dawson on 07583 013 186 or email richard.dawson@inenco.com and tell Richard you are part of the Buying Group.

10. Recommendations and Membership Fee.

I think that you are all aware that Membership to The Buying Group is now just £40 per year regardless of properties owned / maintained, this is a result of the growing Membership. I am informed that a lot of new Members joined following a recommendation from an existing Member, so thank you, but as they say, you can't spend a thank you.

To correct this, I am introducing a Reward a Referral Scheme, so if you refer a friend, landlord, developer, colleague or contractor email buy@plbg.co.uk with their name and contact details. When your referral joins, after 21 days you will be contacted so that you receive your reward of £20 per referral, there is no limit on the number of referrals that can put forward.