



## Buying Group (PLBG & PDBG) Update: 5<sup>th</sup> May 2019

### 1. Worcester Bosch Boilers – Increased cashback.

Worcester Bosch have improved the cashback on 26 boilers to members, minimum cashback is now £XXX.00 with a maximum of £YYY.00 on the 30i. Another five RI Worcester Bosch boilers with cashback will be added shortly giving Members even more choice.

### 2. What's your choice? Percentage discount or Price you pay.

I am sure if you have spoken to Pete you would have heard him say that the focus should be on the amount you pay, not the percentage discount offered as percentage off means very little. Example: At Howdens, I receive some products at 90% discount, its rubbish all they are doing is over inflating the base price to be able to say how good a deal you are getting, but I know you can get better. So for the members who like percentage discounts please see three below which can be seen if you log into the price file.

- Vaillant Pro 28 Over 70% on an RRP of £1,965.32
- Sustain 28 Over 60% on an RRP of £1,737.12
- Intergas 36/30 Over 50% on an RRP of £1,522.13

### 3. Howdens Clerkenwell V Rixonway Ancona.

As an alternative to Howdens, Members have access to Rixonway Kitchens and the Alcona range which are a direct comparison to Clerkenwell, lead time is 14 days, so you still need to plan ahead.

Benefits include: 22mm doors against Clerkenwell 19mm.

#### **Actual like for like Quote:**

Howdens £2,841.28 – Rixonway £2,185.00 saving £656.28 or 23% saving.

Do you have a design and time to benchmark? Email [buy@plbg.co.uk](mailto:buy@plbg.co.uk)

### 4. Buildbase V Selco.

I am sure you are aware that Selco is a subsidiary of Grafton Buildbase, if you didn't, you do now!

Yes, Selco have some great offers, but do they give consistency? Probably not so my advice is to shop around and get the best deal.

Example: GTEC 2.4 x 1.2 x 12.5mm moisture board tapered edge:

- Buildbase (no account) £16.57 + vat
- Selco (no account) £12.45 + vat
- Buying Group £ 9.45 + vat

### 5. Bronze, Silver and Gold bathroom packs from City Plumbing Supplies.

For those on a budget, consider the following packs from PTS / CPS

**Bronze bathroom** Inc. Steel bath, panel, pan, seat, cistern, basin, pedestal, bath taps, basin taps and delivered for **£299.27 + vat**

**Shower Pack A** – 760 x 760 slimline tray, leg pack, 760 pivot door, 8.5kw electric shower just **£258.58 + vat**

**6. [Aluminium Security entrance doors and door entry solutions.](#)**

As more members purchase commercial properties the companies that the Buying Group use changes to meet Members needs. April saw the introduction of Bamford's for security entrance doors and Baydale for door entry solutions.

**7. [Buildbase and the Buying Group support Custom & Self Build](#)**

The **free** take off service linked to discounted materials through the Buying Group and Buildbase is a model designed to support Custom and Self Builders (CaSbers) across the country. The first event where the model will be demonstrated is the North East Derbyshire and Bolsover District Council Self Build Event.

<https://selfbuildportal.org.uk/news/ne-derbyshire-and-bolsover-district-councils-host-custom-and-self-build-event-12-june/>

**8. [Fakro Roof Windows](#)**

If you need a roof light / window then the Buying Group has a direct account which gives you better rates than a national roofing superstore, an email costs nothing, email [buy@plbg.co.uk](mailto:buy@plbg.co.uk) for a quote.

FAKRO roof windows are manufactured with quality premium materials, such as FSC-certified pine and high-grade glazing. With over 27 years' experience, Fakro Products include centre pivot roof windows, preSelect top-hung roof windows, flat roof windows, electric roof windows, conservation windows, and balcony-style roof windows. Want to know more about Fakro? Then click the link <https://www.fakro.co.uk/information-about-the-company/>

**9. [£20 Referral Reward.](#)**

Members will receive £20 for recommending the Buying Group to friends or colleagues. There is no limit on the number of referrals, so potentially you could receive your membership fee back and even more.

Email [buy@plbg.co.uk](mailto:buy@plbg.co.uk) with the name who you have recommended and after 21days of them joining we will transfer you £20.